Dyna-Mac Holdings Ltd. FY 2017 Results

Raffles City Convention Centre 27 February 2018 – 10am

1 \_\_\_\_\_ 1



# FORWARD WITH CONFIDENCE

**DYNA-MAC HOLDINGS LTD.** 



## **Business Overview**

#### **About Dyna-Mac**



## A multi-disciplinary offshore fabrication specialist with core focus in FPSO/FSO topside modules

History	Business Focus	Key Strengths
Founder: Chairman and CEO, Desmond Lim Tze Jong Established in Singapore in 1990 Started focusing on FPSO topside market in 1998 Listed on SGX Mainboard in 2011	<ul> <li>Module Business</li> <li>EPC of topside modules for FPSOs and FSOs</li> <li>EPC for Modularization of Onshore plants</li> <li>Ad Hoc Projects</li> <li>Specialised structures for semi- submersibles</li> <li>Turrets, subsea products</li> <li>Fabrication of heavy steel or mechanical structure, process piping and tanks</li> <li>Other modular construction</li> <li>Mobile Power Generation on Barge and Platforms</li> </ul>	<ul> <li>Established track record (since 1998)         <ul> <li>279 topside modules, 27 skids, 49 pipe and manifold racks (including 5 Turret Modular Sections)</li> </ul> </li> <li>Strong customer base         <ul> <li>Some of the world's largest FPSO operators &amp; multinational engineering companies</li> </ul> </li> <li>World class yard facilities         <ul> <li>Singapore yard at Gul Road: 110,300 sqm</li> <li>Annual capacity: 22K tons</li> <li>Load out capacity: Up to 27K tons</li> <li>Quayside – 300 Meters length &amp; 7.8 Meters at Daturr</li> <li>Collaboration with yard in Malaysia, China, Philippine and Brazil.</li> </ul> </li> <li>Experienced management team         <ul> <li>Collectively over 150 years industry experience</li> </ul> </li> </ul>

#### 精 研 byond your expectations

### Summary of Work Experience

- Total No. of Modules Loaded out by DM:
   279 Modules + 27 Skids + 49 PAR
   (INCLUDING 5 TURRET MODULAR SECTIONS)
- Heaviest Module Loaded out by Lifting:
   FPSO Glen Lyon Turret Manifold Structure
   Total Weight: 2,950 tons
- Other Projects
  - Semi-sub Hull (12,700t), Turret (10,000t), Flare Tower, Sub-sea Pipe Line etc







### Floating Production Storage Offloading (FPSO)s at a glance



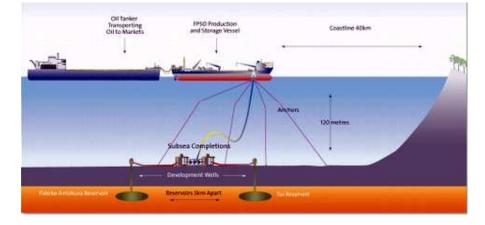
A floating production system receives fluids from a subsea reservoir, processes, stores and offloads. Most FPSOs are ship-shaped and are 'anchored' (moored) by a turret.

#### **Schematics of FPSO**



#### Advantages of FPSO

- Earlier cash flow because they are faster to develop than fixed platforms.
- Reduced upfront investments.
- Retained value because they can be deployed to other fields.
- Abandonment costs are less than fixed platforms.



#### **Our Yards**





Yard Capacity

•Total area of yards at Gul Road is approx. 110,300 sqm, producing output at maximum 22,000 tons.

### Strong Relationship with the world's largest FPSO operators





#### **Business Strategies**





## **O&G** Sector



#### **Exploration and production Producers of capital goods** Transportation **Oil and other** for exploration, production services and transportation EMAS Offshore\* Ezion Holdings\* AusGroup (scaffolding) **Rig- and shipyards** Ezra Holdings\* ASL Marine Falcon Energy Group Charisma Energy Cosco Kim Heng Offshore & Marine (exploration) Dyna-Mac Holdings Holdings KrisEnergy Keppel Corp KS Energy Services (exploration) Nam Cheong\* Marco Polo Marine Mermaid Maritime Sembcorp Marine Federal International Pacific Radiance Sembcorp Industries (stockist for OSV Triyards\* PACC Offshore Services providers and oil majors) Holdings Vard Holdings Vallianz

\*Suspended

Source : Bloomberg



## Prospects

10

#### **Oil Price vs FPS Awards- Historical**



Offshore ordering has benefited from the higher oil price, with 13 new floating production systems ordered in 2017.





#### Source: EMA, 4Q 2017



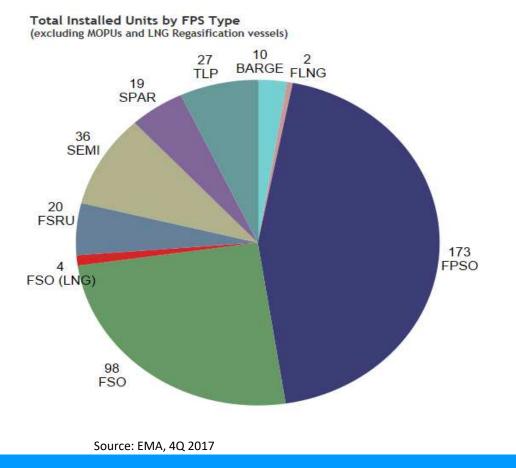
- There are **287** floating production systems (FPS) in service or available worldwide. FPSOs comprise **60** percent/**173** units of the current total.
- Current order backlog consists of **47** production floaters + 6 FSOs + 3 MOPU.
- **50** FPS units currently under construction **19 FPSOs**
- Of the **135** planned projects, **56** are in the bidding or final design stage.

Source: EMA, 4Q 2017

**Floaters Outlook** 



There are 287 floating production systems in service or available worldwide. FPSOs comprise 60 percent/173 units of the current total.



#### **Floaters Outlook**

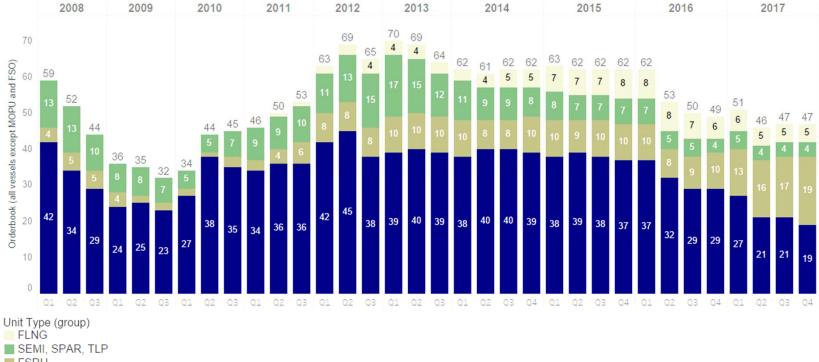


#### Current order backlog for Floating Production Systems: 47 units, 19 FPSOs

(includes FPSOs, Semis, Spars, TLP and FSRUs)

Orderbook 2008-2017





FSRU

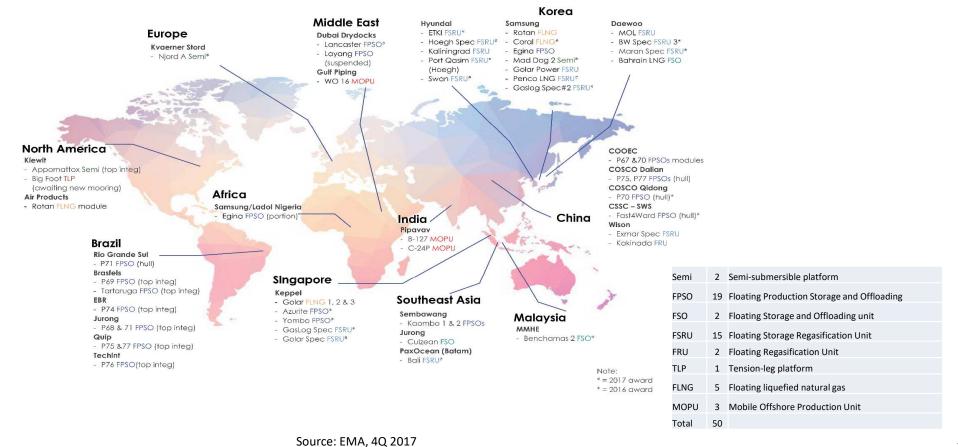
FPSO (incl barge)

Source: EMA, 4Q 2017

#### **Floaters Outlook**

#### 精 研 byond your expectations

#### 50 FPS units currently under construction

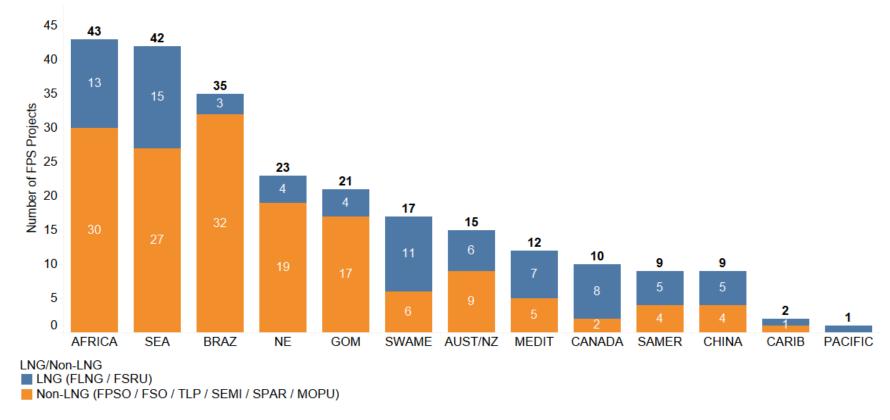


### **Planning or Study Stage**



#### 135 planned projects

Projects in Planning Pipeline (AP, PL, B/FD) by Region



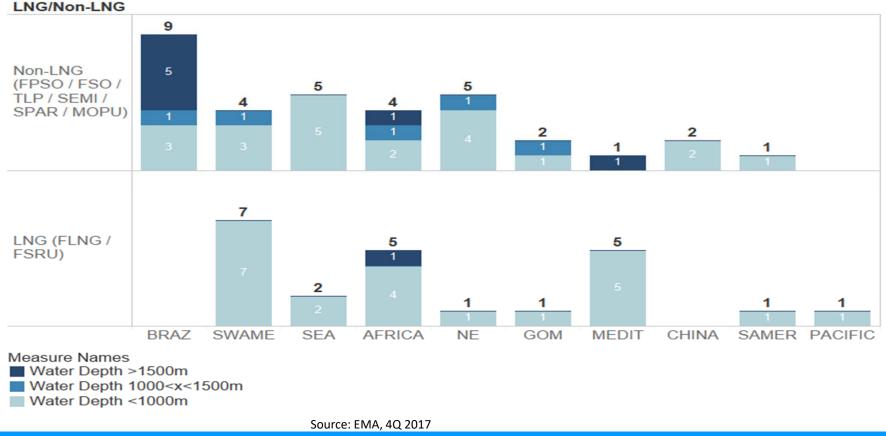
Source: EMA, 4Q2017

### **Bidding or Final Design Stage**



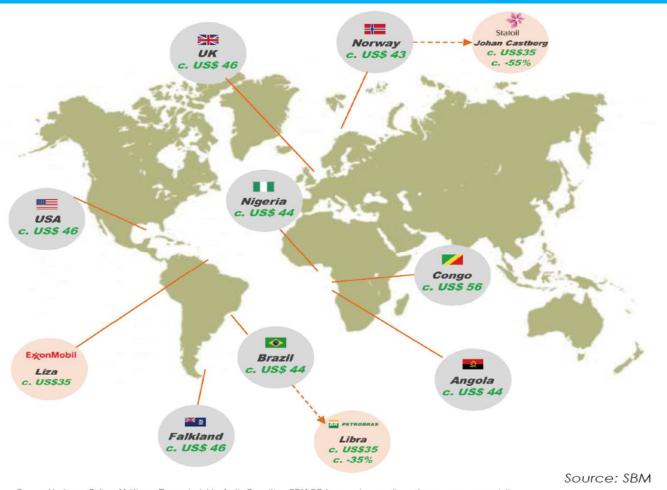
**<u>56</u>** are in the bidding or final design stage.

#### Projects in Bidding and Final Design Stage by Region and Water Depth



#### **Deepwater Becoming More Attractive as Break-Evens Decrease**





Source: Upstream Online, McKinsey Energy Insights, Arctic Securities, SBM Offshore, various media quotes, company presentations

Disclaimer: All Rights Reserved. Copyrights Protected. Dyna-Mac Holdings Ltd

Source: EMA, 4Q 2017

18



## Order Book

19



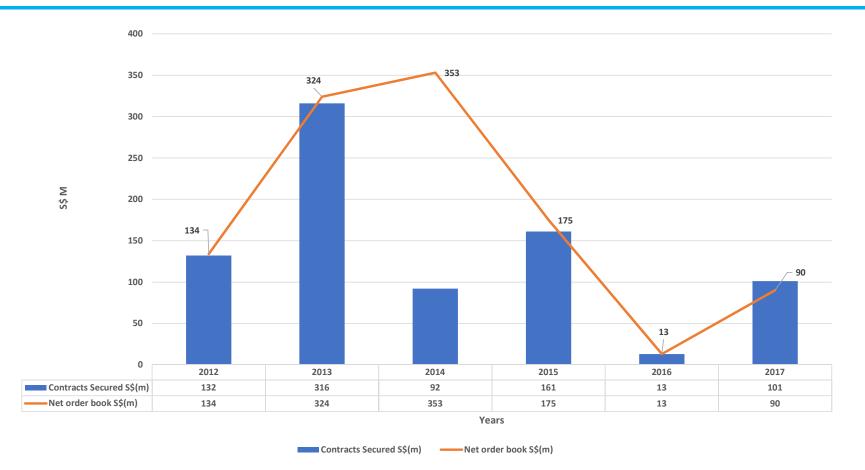
### **Order Book & Revenue vs Brent Crude oil Price**

	(12mths)	(12mths)	(12mths)	(12mths)
	FY Dec 2014	FY Dec 2015	FY Dec 2016	FY Dec 2017
Order Secured (S\$'m)	92	161	13	101
Revenue (S\$'m)	319	270	204	31



### **Order Book**







## **Financial Review**

22

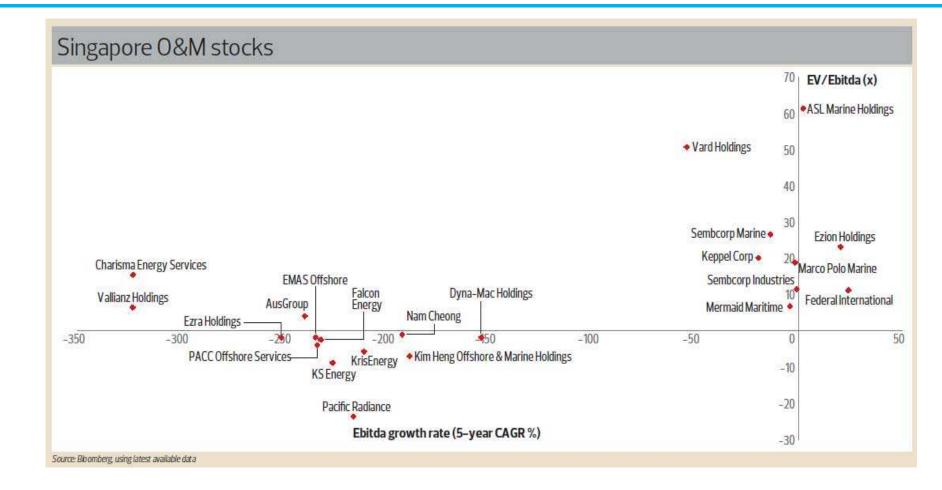
## **Financial Highlights**



	(12mths)	(12mths)	(12mths)	(12mths)	(12mths)	(12mths)
Revenue & Profit	FY Dec 2012	FY Dec 2013	FY Dec 2014	FY Dec 2015	FY Dec 2016	FY Dec 2017
Revenue (S\$'m)	215	270	319	270	204	31
Gross profit/loss (S\$'m)	57	66	72	50	42	(30)
GP margin (%)	26%	25%	23%	19%	21%	N.M
Net profit/loss (S\$'m)	28	31	26	(5)	(16)	(58)
NP margin (%)	13%	11%	8%	-2%	-8%	N.M
Add back one-off adjustments:-						
1. Impairment of property, plant and equipment	-	-	-	-	11	2
2. Inventory write off	-	-	-	-	-	2
3. Impairment of Goodwill	-	-	-	-	6	-
4. Overseas operations (ceased)	-	-	-	-	-	11
5. Bad debts / VO under-recovered	-	-	-	8	11	13
6. Excess overheads due to under utilisation	-	-	-	8	18	18
subtotal one-off adjustments	-	-	-	16	46	45
Adjusted net profit / (loss) (S\$'m)	28	31	26	11	30	(13)
Adjusted net profit margin (%)	-	-	-	4%	15%	N.M
Cash and Bank Balances (S\$'m)	63	61	42	85	70	31
Bond Issue/ Early Redemption (S\$'m)	-	-	50	-	(50)	-

## EBITDA growth rate





## **Financial Indicators**



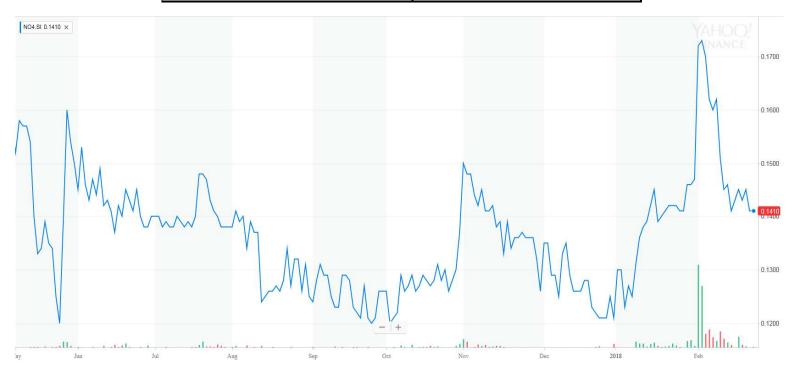
Balance Sheet	Dec-12	Dec-13	Dec-14	Dec-15	Dec-16	Dec-17
Total assets (S\$'m)	265	335	404	376	262	145
Total liabilities (S\$'m)	81	141	204	195	95	41
Net assets (S\$'m)	184	194	200	181	167	104
ROE (%)	19%	15%	13%	-3%	-9%	-43%
ROE (%) adjusted for one-off adjustment	19%	16%	13%	6%	17%	-9%
Gearing ratio	0%	19%	25%	32%	17%	6%

	FY Dec					
Cash Flows (S\$'m)	2012	2013	2014	2015	2016	2017
	(12mths)	(12mths)	(12mths)	(12mths)	(12mths)	(12mths)
Net cash used in/from operating activities	10	12	-17	55	31	-
Net cash used in/from investing activities	-27	-38	-8	19	-	-3
Net cash used in financing activities	41	14	10	-4	-49	-29
Cash and bank balances	63	61	42	85	70	37

## **Stock Information**



Listing Date	2-Mar-11	IPO Price	S\$0.35
SGX Stock Code	NO4	Shares in issue (subsequent to share placement Oct 2012)	1,023,211,000
Share price as at 23.2.2018	0.141	Market Cap. (S\$'m)	S\$ 144.3million



## Dividend



	Dividend Yield	Dividend Per Share	Dividend Payout %	Dividend Payout date	Share Price	Total Dividend (\$'Mil)
FYE 31 May 2011 (12-mth period)	<b>3.7%</b> (based on share price of S\$0.540 @ 21 July 2011)	S\$0.02	62%	06-10-11	0.54	13
FYE 31 Dec 2011 (7-mth period)	<b>0.9%</b> (based on share price of S\$0.545@ 16 Feb 2012)	S\$0.005	83%	24-05-12	0.545	5
FYE 31 Dec 2012 (12-mth period)	<b>4.0%</b> (based on share price of \$\$0.445@ 22 Apr 2013)	S\$0.02	72%	23-05-13	0.445	20
FYE 31 Dec 2013 (12-mth period)	<b>4.9%</b> (based on share price of S\$0.41@ 22 Apr 2014)	S\$0.02	71%	23-05-14	0.41	21
FYE 31 Dec 2014 (12-mth period)	<b>4.6%</b> (based on share price of S\$0.41@ 22 Apr 2015)	S\$0.015	0%	22-05-15	0.325	15
FYE 31 Dec 2015 (12-mth period)	No dividend	-	0%		0.146	-
FYE 31 Dec 2016 (12-mth period)	No dividend	-	0%		0.164	-
FYE 31 Dec 2017 (12-mth period)	No dividend	-	0%		0.151	-

Total Payout 74



# FORWARD WITH CONFIDENCE

DYNA-MAC HOLDINGS LTD.